

78th Annual Glen Innes Hereford Bull Show & Sale

Wednesday 26th July 2023 Glen Innes Saleyards



www.herefordsaustralia.com.au or from Elders Glen Innes 02 6739 7300



PROUD SUPPORTER OF THE GLEN INNES

Contact Elders Glen Innes to help with all of your Livestock, Wool, Farm Supplies, Insurance, Agri-Finance, Fertilizer and Grain needs.

We have a team dedicated to agribusiness that can help you achieve your goals and maximise your farm's potential.

Carl Hooton

David Miller

Ben Lockwood

Justin Oakenful

Adam Turnbull

John Newsome

Terry McCarthy

Christine McCarthy

Nonette Davis

Stephanie Cameron

Tara Murray

Chasten Kaiser

Jaimie Pay

Glenn Smallwood

Jon Goudge

Branch Manager

Fertilizer Manager

Agronomist

Livestock Sales

Livestock Production Advisor

District Wool Manager

Insurance Salesperson

Insurance Salesperson

Sales Support Officer

Trainee Wool / Livestock

Rural Products Support Officer

Rural Products Support Officer

Real Estate Sales Rep

Rural Bank Lending Manager

Agri Finance Manager

0417 446

0428 659

0421 755

0428 569

0439 876 058

0428 669 498

0458 582 798

0427 582 795

0403 609 174

0448 714 004

0408 831 759

0427 637 662

0400 183 714

0417 807 544

0428 668 005

Elders Glen Innes P. 02 6739 7300 W. elders.com.au 120 Lambeth Street, Glen Innes

E. glen_innes@elders.com.au



f @eldersgleninnes





Elders Rural Services Australia Limited

120 Lambeth Street Glen Innes, NSW Australia 2370 PO Box 74, Glen Innes NSW 2370 p | 02 6739 7300 f | 02 6739 7355 elders.com.au

23/03/2023

Dear Vendor

Welcome, to the 2023 Glen Innes Hereford Bull Show & Sale to be held on Wednesday 26th July 2023, using the online platform via Auctions Plus.

Elders and the Glen Innes Hereford Show & Sale Committee are looking forward to once again conducting the annual bull sale. We congratulate all vendors in achieving 78 years of successful sales. Elders further acknowledges all supporters, sponsors & donors who have contributed over the past 78 years.

Please take the time to read Condition of Entry thoroughly prior to entering and familiarise yourselves with the checklist dates.

The Committee is for the advancement and development of the breed, and we encourage all vendors to market and advertise their cattle, accordingly. Elders and the Committee will endeavour to promote your product on their Facebook pages including Elders Stud Stock along with Auctions Plus.

On behalf of the sale committee, if you have any queries, please feel free to contact them and we hope you all have a successful 2023 year ahead. The sale will surely have something for everyone!

Kind regards

Nonette Davis

Sales Support Officer

Elders

120 Lambeth Street, PO Box 74, Glen Innes, NSW, Australia, 2370 p: 02 6739 7300 f: 02 6739 7355

e: nonette.davis@elders.com.au































The Show and Sale are on the **same day** this year with the Show commencing at 9.00 am and the Sale commencing at 2.30pm on WEDNESDAY 26TH JULY AEST at the Glen Innes Saleyards working in conjunction with the online platform via AUCTIONS PLUS.

ELIGIBLE VENDORS:

- a) To be eligible to submit a sale application form, all Vendors must be current financial members of Herefords Australia and all cattle nominated are to be currently registered with Herefords Australia prior to entries closing.
- b) Vendors who fail to abide by the terms and conditions of sale may not be eligible to sell at future sales.

MAXIMUM AGE LIMITS:

- a) Male Cattle: Bulls must be S and T Bulls
- b) **Stud Females** with the minimum age of 8 months and maximum age of 7 years as at 1st June. Calves at side of cow calf to be no older than 9 months as at sale date.
- c) **Commercial Females** must be Vendor bred, Hereford no more than 36 months old and they can have a calf at foot.

SALE APPLICATIONS/ENTRIES:

- a) Sale applications will be accepted at the discretion of the Committee and will only be accepted if the vendor acknowledges and agrees to the terms of the sale.
- b) No phone entries will be accepted, only emailed or faxed entry forms will be accepted.
- c) Vet/soundness evaluation can only be completed by a Licenced Vet or accredited AI Technician.
 - Please ensure you allow enough time to receive your DNA/Pestivirus tests results. Given the current environment, turnaround times could be longer than expected. The Committee will not be held responsible for any delays with vendors receiving results. Any animals that do not comply with the testing results requirements, will not be eligible to sell.
- d) Stud Sale entry **CLOSING DATE 1**st **MAY 2023** close of business no late entries will be accepted.
- e) No limit on number of stud females that can be entered.
- f) Bull vendors can enter pens of commercial heifers, minimum 5 heifers per pen, maximum 10 per pen. They must be Vendor Bred, Hereford and no more than 36 months old and they can have calf at foot. The pen of heifers will be sold through the ring. These heifers will be assessed by Elders for Auctions Plus as per normal assessment rules for Auctions Plus. Commercial Females entry **CLOSING DATE 30th JUNE 2023** close of business (separate entry form attached).

All entries must include:

- The completed and signed entry form
- Sale notes (maximum of 25 words per lot)
- All entry fees, show entries and advertising costs to be paid by cheque or EFT Elders

SHOW SECTION:

- a) There are no restrictions this year due to lower number of expected entries, i.e., a single bull can also be shown as part of pen of three.
- b) No more than two single bulls per class per vendor

Committee will no longer be subsidising the Land Feature pages; however, we do encourage as many vendors as possible to be part of this.

SALEYARD BEDDING:

a) Vendors are required to supply their own straw or ask straw to be ordered in for them by either contacting Elders or Angus & Eunice Vivers.

ENTRY FEES:

- a) Must be completed via the entry form
- b) Entry fees will not be refunded for withdrawn lots after the closing date.

	Fees are GST inclusive
Stud Bulls	\$220.00 per head
Stud Females	\$110.00 per head
Commercial Females	\$110.00 per lot
Show Entries	\$16.50 per entry
The Land Feature Page	\$550.00 per Vendor

Entry fees will cover production of catalogue, sale listing on Auctions Plus, Herefords Australia website and Glen Innes Vendor Committee Facebook coverage along with Elders Glen Innes and Elders Stud Stock Facebook pages.

RESERVES:

- a) Reserves will be set a minimum price. The sale organising committee encourage Vendors to set reasonable reserves, if outside the minimum to encourage buyers to bid on each animal.
- b) BULLS WHICH DO NOT RECEIVE THE MINIMUM PRICE IN THE SALE RING WILL COST PURCHASERS \$1000 ON TOP OF UPSET PRICE AFTER THE SALE

PHOTOS & VIDEOS:

a) This year we will also be having TV Screens in place showing each lot at the sale venue. Elders and the committee strongly encourage all vendors to obtain high-resolution photos and videos. These must be submitted to Elders by 26 JUNE 2023. This will enable proper advertising for our sale via the online catalogue, Facebook and newspapers. Ideally produced by a professional. Any vendors who need's assistance, please contact Elders.

OUTSIDE AGENT REBATE:

And outside agent rebate of 2% is to be offered by all vendors and is to be deducted from proceeds. This will occur providing the outside agents nominate prospective purchasers in writing to Elders 24hrs prior to the sale. Settlement with selling agent must occur 7 days from the date of invoice.

FREIGHT REBATE:

Freight rebate is offered to any individual purchaser who purchases 4 bulls or more, which will be pro-rated between all Vendors who sold.

NLIS and SALE LOT NUMBER TAGS:

All exhibits must comply with the MLA requirements. All animals must be tagged with an NLIS accredited tag or device and provided Sale Lot Number Tag.

BULL INSPECTIONS

All entries will be weighed, scanned, teeth and tattoo checked on Tuesday 25th July 2023, starting time 9:00am.

NOTE: An on-property vet inspection is required, to pass a crush-side semen evaluation of semen density, wave motion and motility to be carried out by a qualified veterinarian or accredited technician employed by a licensed A.I. centre. The test is to be carried out **no more than 70 days prior to the sale. Vendors are to make their own arrangements for the test.**

The President of the Committee will be advised of rejections and he in turn will advise the vendor.

Any entry rejected must be removed from the exhibition area prior to the show and sale to an area as designated by the committee.

Unless a genuine problem with transport arises, bulls not presented during the above times will be ineligible to be shown or sold.

If you experience any unexpected problems getting to the ground before 11:00am on Tuesday 25th July 2023, please phone the Show & Sale Chairman, Peter Weller 0402 284 347.

SOME IMPORTANT NOTES

- ✓ ONE DAY SHOW/SALE FORMAT Wednesday 26th July 2023
- ✓ All bulls must pass a Vet inspection.
- ✓ Bulls must still be semen tested on property prior to the show and sale, by a Vet (no longer needs to be done by a member of the ACVA) within 70 days prior to the sale
- ✓ Vet / accredited AI Technician to complete the Semen & Physical Evaluation Report. Vendors may choose to include morphology testing
- ✓ All bulls to be PI Tested negative
- ✓ To be a JBAS score 6 or greater
- ✓ Basic Notes can be added to the catalogue
- ✓ Full coloured photos and videos to be submitted by <u>26th June 2023</u> to Nonette Davis at Elders
- ✓ Professional Photos and Videos are strongly recommended

CONDITIONS OF ENTRY

- 1. No animal shall be eligible for showing that has not been catalogued for sale with the agents conducting the sale, or for which entries have not been received by the prescribed closing date.
- 2. No animal shall be eligible for the Show and Sale that has not been correctly registered with the Society.
- 3. All Registered Animals whose nominations are accepted must:
 - a. Be identified to their pedigree by Herefords Australia
 - b. Pass Herefords Australia veterinary inspection covering scrotal circumference, testicles, penis/prepuce, mobility, age, eyes & jaws and supply completed form
- 4. The vendor must be a financial member of the Society and shall warrant that he is the absolute owner of any animal entered by him or by his authority to the Saleyards and shall indemnify the Society against all claims on whatsoever ground and whatsoever cause made against the Society in respect of such animals at the insistence of any other person.
- 5. All animals must be legibly tattooed with the prescribed Society tattoo must have at least one legible tattoo inside one ear. If tattoos are illegible, the animal will fail inspection.
- 6. Minimum scrotal circumference: 18-21 months: 32cm, 21-24 months: 33cm, over 24 months: 34cm.
- 7. Entries are to be from herds that have Johnes minimum JBAS6 status.
- 8. Entries are to include all updated vaccination records **INCLUDING** all dates. Pestivirus testing is to be carried out prior to nomination and no bull with a positive result will be accepted.
- 9. All Bulls must be semen tested BY A VET or Al Technician who are employed by Accredited Al Centre (no longer needs to be done by a member of the ACVA) within 70 days prior to the sale. ** Morphology useful but not compulsory
- 10. Breedplan figures will be GROUP BREEDPLAN and accessed directly from the Society database.
- 11. Vendors are required to supply copies of the following documents to the Elders office by Friday 21st July 2023 and upon arrival at the sale yards.
 - Herd Health Status Declaration duly completed and signed by the appropriate persons as shown on the form
 - Bull Physical Report for each bull entered, completed, and signed by a registered veterinarian within 70 days prior to the date of sale
 - Semen Evaluation Report
 - Pestivirus test results
 - Copy of Public Liability Insurance
- 12. All bulls are to be weighed, fat scanned, and eye muscle scanned upon arrival at the saleyards. All bulls to be yarded by 11.00am Tuesday, 25th July 2023.
- 13. Any bull that presents for inspection with 6 teeth **FULLY** erupted will be ineligible for show or sale
- 14. No substitution of a nomination can be accepted under any circumstances.
- 15. Sale Entry Fees Bulls \$200 + \$20 GST so your entry fee will be \$220 per head. Sale Entry Fees Females \$100 + \$10 GST so your entry fee will be \$110.00 per head Show Entry Fees \$16.50 / entry (incl GST)
- 16. Vendors are to have 2 bulls per pen.

- 17. It will be the responsibility of the vendor to arrange his own fodder and straw for bedding requirements.
- 18. It is the vendor's responsibility to ensure their Public Liability Insurance covers these activities and provide a current copy of their Certificate of Currency at the time of entry. If policy expires prior to sale, then a new COC must be produced prior to sale and dis- played on the pens at the sale. NB: ENTRIES WILL NOT BE ACCEPTED WITHOUT CURRENT CERTIFICATE OF CURRENCY.
- 19. No exhibit or person in charge thereof shall be equipped with, wear or display anything which indicates ownership of the exhibit whilst being judged.
- 20. All passed in bulls at the sale will be liable for Yard Dues as charged by the Glen Innes Severn Council.

SPECIAL CONDITIONS FOR GLEN INNES BULL SALE

- The prescribed entry fees for All SHOW & SALE entry fees must accompany entries to Elders Rural Services Australia Limited. Your nomination WILL NOT be accepted if you fail to send entry fees. Withdrawals will forfeit entry fee once catalogues have been finalised.
- 2. All bulls must have a certificate of soundness and semen test from a qualified Veterinarian or Technician employed by Licenced Al Centre within 70 days of the Show displayed on the bull's pen for the duration of the show and sale. A copy of certificate must be supplied to Elders with entry form.
- 3. The Agent reserves the right to establish a maximum number of sale entries per vendor.
- 4. Any bull that is passed in with no bid in the sale ring may be sold after the sale for a minimum of \$1000 above the upset price (to be established at vendor meeting prior to sale)
- 5. It is recommended that bulls be at least frame 5 or above.
- 6. Cataloguing:
 - a. Sale will be totally integrated with Auctions Plus
 - b. Draw will be done on vendors' average from last year's sale, with 50% or majority of draft in first run
- 7. New vendors come in at the completion of studs with a current average in the first run and in the same order in subsequent runs. The Committee have the right to use their own discretion for final cataloguing.
- 8. The Females will be catalogued in the same stud's order, and by the same criteria, to follow on straight after the bulls.
- 9. Female Sale
 - a. Females up to 7 years may be nominated, wet and / or PTIC
 - b. Must be registered
 - c. Lincoln McKinlay/Brian Kennedy will inspect all potentially nominated heifers at the time of inspecting the bulls.
- 10. Need to be pregnancy tested if joined and sire nominated and if wet, calf details printed in catalogue.
- 11. Commercial Females see separate entry form
 - a. Nominations are welcome even if the vendor is not nominating bulls
 - b. Females must be Vendor bred, Hereford and no more than 36 months old and they can have a calf at foot.
 - c. Nomination fee will be \$110.00/lot gst inclusive and entries will close with Elders by Friday 30th June 2023



NOMINATION FORM

GLENINNES HEREFORD BULL SALE 26th JULY 2023

Return by MAIL or EMAIL to Elders and GIH Vendors **BEFORE 5PM 1ST MAY 2023**Forms post marked later than 1st May 2023 will not be accepted

Elders will acknowledge via email receipt of your nominations, if you did not receive acknowledgement within 48 hours please contact Nonette at Elders on 02 6739 7300

NOMINATION FEES Prices include GST	
Registered Bulls @ \$220 each	\$
Registered Females @ \$110 each	\$
Show Entries @ \$16.50 / entry	\$
The Land Feature Page @ \$550	\$
TOTAL	\$

ENTRY FEES TO BE PAID BY CHEQUE OR EFT

BSB: 085-005 ACCT: 731514400 PAYMENT REFERENCE: 2108 (followed by Stud prefix)

VACCINATIONS – PLEASE TICK (if used)							
3 Day (Ephemeral Fever) Botulism							
5 in 1	Pestivirus						
7 in 1	Vibrio						
3 Germ Blood	Lepto						

BREEDER'S DECLARATION

JBAS of (at time of sale)

Name of Vendor: (As appears in Members Register)		Herd Code:
	Mobile:	
Email:	_	
Property Number (PIC):	ABNNumber:	RegisteredforGST:Y/N
Bank Details for Proceeds: BSB	ACCTNo:	
criteria:	oulls identified for the 2023 Glen Innes Her ellence as laid down by the Hereford Aus d to Hereford Australia is correct.	-
I/we agree to withdraw from the Sale an to meet the Standard of Excellence.	y animal(s) which in the opinion of the no	ominated assessor(s) clearly fail(s)
Signed	Name	Date



Vendor:

2022 GLEN INNES HEREFORD BULL SALE

"S and T" BULLS

ENTRIES CLOSE: 1st May 2023

Entries & Entry Fees to be returned to: ELDERS, PO BOX 74, GLEN INNES NSW 2370

Email: nonette.davis@elders.com.au and gih.vendors@outlook.com in accordance with dates outlined in the Conditions of Entry

Sale Name of Bull	Name of Bull	Ident No.	DOB	HORN	Please list one of the	SEMEN			
Order				(DNA or Visual)	following: DNA Profile, Sire Verification, Parental Verification or NONE		No. RE- TAINED	IN HERD USE ONLY?	FOR RESALE
						Y/N		Y/N	Y/N
						Y/N		Y/N	Y/N
						Y/N		Y/N	Y/N
						Y/N		Y/N	Y/N
						Y/N		Y/N	Y/N
						Y/N		Y/N	Y/N
						Y/N		Y/N	Y/N
						Y/N		Y/N	Y/N
						Y/N		Y/N	Y/N
						Y/N		Y/N	Y/N
						Y/N		Y/N	Y/N
						Y/N		Y/N	Y/N
						Y/N		Y/N	Y/N



SEMEN & PHYSICAL EVALUATION REPORT

(Semen test to be carried out not more than 70 days prior to date of sale of bull)

Owner _	Date Semen Tested:									
Animal Ident	Collection Method	Colour	Density	Motile	Progres- sively %*	Morphology	Teeth	Scrotal	Weight	Comments (Has semen been collected for use/sale?)
*Progressive P (Pas ** Morpholog *Attending V animal prese legible tattoo The ident th animal prese Society. Cat	gy useful but not compulsory /eterinarian or Al technician is requented for physical as per Society reprincible one ear. at corresponds to the tattoo as obserted for testing cannot be clearly interested in a coceptable if not tattoo.	natural matin nired to check egulations. A served is to b identified, insped.	g the tattoo id All animals m e recorded o truct the own	entification o ust have at l on this form. her to seek a	east one If an dvice from	• Yea	eder Code: ar of Birth C	3 Alpha or A ode: S = 202	lpha/Numerio	
I have palpated I have examined I have found the On the day of e	/ accredited Al Technician, I I depend the epididymites, spermatic cords, proper the feet, legs, joints, and track of the ne eyes to be free of lesions and the jaw examination, I considered the bull (s) to as been carried out within 70 days of the	epuce, penis, a e bull (s) and fo v occlusion to b o be free of obv	and testes of the bund it to have be normal.	ne bull (s) and unimpaired m	found them to nobility.	be consistent wit		ction.		
VETERINA	RIAN OR AI TECHNICAN NAM	ИЕ:				ACCR	EDITATIO	N NUMBER	R: :	
SIGNATUR	E OF VETERINARIAN OR AIT	ECHNICIA	N:							
OWNER'S	NAMF:					SIGNATURE	OF OWN	FR·		



FEMALES (any age)
ENTRIES CLOSE: 1st May 2023

Entries & Entry Fees to be returned to: ELDERS, PO BOX 74, GLEN INNES NSW 2370

Email: nonette.davis@elders.com.au and gih.vendors@outlook.com in accordance with dates outlined in the Conditions of Entry

Vendor:			

REGISTERED FEMALES (in preferred selling order)

Sale Order	Name of Female	Ident No.	DOB	Vaccinations	Catalogue Information				
Order						Joined	Dates	To Sire	Calf Details
						Y/N		Y/N	
						Y/N		Y/N	
						Y/N		Y/N	
						Y/N		Y/N	
						Y/N		Y/N	
						Y/N		Y/N	
						Y/N		Y/N	
						Y/N		Y/N	
						Y/N		Y/N	
						Y/N		Y/N	
						Y/N		Y/N	
						Y/N		Y/N	



FEMALE PHYSICAL EVALUATION REPORT

Owner				Date Tested:	
Animal Ident	Pregnant: Yes or Not detected	If yes, estimated weeks?	Has this female been flushed?	If yes, number of embryos? Within herd or for sale?	Comments: (Abnormalities detected & sire mated to?
*Attending Vete animal present legible tattoo in The ident that of animal present	erinarian or Al technician is re- ed for physical as per Society side one ear. corresponds to the tattoo as of ed for testing cannot be clearl brand is acceptable if not tatt	quired to check the tattor regulations. All animal observed is to be record y identified, instruct the	po identification of earls must have at leas	 Year of Birth Code: S = 20 Calf number: 3 numeric ch 	Alpha/Numeric characters 21, T = 2022 etc
	accredited Al Technician, the female (s) and found them to			l above as follows:	
I have examined	the feet, legs, joints, and track of	the female (s) and found i	t to have unimpaired m	nobility.	
I have found the	eyes to be free of lesions and the	e jaw occlusion to be norm	al.		
•		* *	physical abnormalities	s that could reduce its breeding potential.	
Examination has	been carried out within 28 days of	of the sale.			
VETERINARIA	AN OR AI TECHNICAN N	AME:		ACCREDITATION NUMBER:	
SIGNATURE	OF TECHNICIAN:				
OWNER'S NA	ME			SIGNATURE OF OWNER:	



NOTES TO BE INCLUDED IN SALE CATALOGUE

Return to: ELDERS, PO BOX 74, GLEN INNES NSW 2370

Email: nonette.davis@elders.com.au and gih.vendors@outlook.com in accordance with dates outlined in the Conditions of Entry

Vendor:		
Sale Order	Name/Ident No.	Notes for Catalogue (maximum 25 words)



COMMERCIAL FEMALES

ENTRIES CLOSE: 30th June 2023

Entries & Entry Fees to be returned to: ELDERS, PO BOX 74, GLEN INNES NSW 2370

Email: nonette.davis@elders.com.au in accordance with dates outlined in the Conditions of Entry

CONDITIONS OF ENTRY

- 1. Only vendors who have entered a bull can nominate pens of heifers
- 2. Minimum of 5 Heifers per pen and maximum of 10 heifers per pen
- 3. Cost of entry per pen \$100 + \$10 gst = \$110
- 4. They must be Hereford
- 5. They must be Vendor Bred
- 6. They must be no more than 36 months old and can have calves at foot
- 7. They must be assessed by Elders for Auctions Plus listing as part of the sale

Vendors Name:

PEN	No of	Description	ENTRY FEE
	Females		\$110.00 inc per pen
1			
2			
3			
4			
5			



The Glen Innes Annual Hereford (Horned & Polled) Bull Show & Sale

ENTRIES CLOSE 1st MAY 2023

\$16.50 / ENTRY (INCL GST)

This entry Form is to nominate bulls for **SHOW ONLY**. ALL Show Bulls must be catalogued in this Sale, and this must be done on the SALE ENTRY FORM distributed by Elders Rural Services.

In addition, a Sale Entry Fee is payable to cover advertising and Cataloguing. The Sale Entry Fee is shown on the Sale Entry Form and is to accompany the Sale Entry Form when it is lodged with Elders Rural Services Australia Limited.

SHOW & SALE ENTRIES TO -Elders Rural Services Australia Limited,

PO Box 74,

Glen Innes NSW 2370

Phone: 02 6739 7300 Fax: 02 6739 7355

Email: nonette.davis@elders.com.au

CLASS	TATTOO #/LOT #
YOUNG GUNS	
SINGLE JUNIOR BULL	
SINGLE INTERMEDIATE BULL	
SINGLE SENIOR BULL	
PEN OF 3 BULLS (TO BE DIVIDED INTO JUNIOR INTERMEDIATE & SENIOR CLASS ON SHOW DAY	
PEN OF 6 BULLS	



This year we will continue to advertise in the Land with our Glen Innes Feature page

We are encouraging all Studs to participate @ \$550 each

مروق

A representative from The Land or the Committee will contact you after closing of entries to discuss further



Our experienced and professional network, located across Australia, are dedicated to achieving the best results for your stud stock business.

Elders Stud Stock provide superior marketing packages, professional auctioneering services, as well dedicated pre and post-sale customer support. This is backed by an extensive commercial client base throughout Australia. We work closely with stud stock breeders, providing tailored services to achieve your agribusiness goals.

Elders Stud Stock NSW

E. eldersstudstocknsw@elders.com.au Facebook.@eldersstudstock

Paul Jameson	Stud Stock Manager NSW	0428 667 998
Nik Hannaford	State Livestock Manager NSW	0417 201 460
Brian Kennedy	Stud Stock Specialist/ Auctioneer	0427 844 047
Lincoln McKinlay	Stud Stock Specialist/ Auctioneer	0419 239 963
Florance McGufficke	Livestock & Stud Stock SSO	0456 801 429

